

FILED

MAR 17 2025

CITY CLERK

**From:** [Sakbun,Brandon](#)  
**To:** [Nation,Todd](#); [Azar,George](#); [Loudermilk,Cheryl](#); [Chalos,James](#); [Thompson,Amanda](#); [Dinkel,Anthony](#); [DeBaun,Curtis](#); [Boland,Tammy](#); [Hinton,Kandace](#)  
**Cc:** [Thome,Jessica](#); [Tohill,Jesse](#); [Edwards,Michelle](#)  
**Subject:** Leopardo Energy Efficiency Contracting/Feasibility Study Presentation  
**Date:** Monday, March 17, 2025 3:13:18 PM  
**Attachments:** [image001.png](#)  
**Importance:** High

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All,

I wanted to contact you and encourage you all to consider attending a meeting with Leopardo Efficiency. Jesse and I have been working with this firm to develop a construction plan for all city buildings except city hall, rea park club house, the police station, and transit garage. This firm uses Indiana Code 36-1-12.5 which is a guaranteed savings contract. Under this plan, the city essentially leases a sum of money that is repaid through savings within our budget. We have analyzed over 600 line items and mapped out improvements to 15 city buildings including all of our fire stations. This is a creative financing method that allows us to self finance building improvements at a quicker rate. Hammond and Speedway are two examples of this process. I have attached the company's website below. Leopardo signs a project labor agreement and utilizes union subcontractors to complete the work.

Please respond to Jesse Tohill if you are available to meet in one hour time blocks during the times below.

March 28<sup>th</sup> 10:00am

March 28<sup>th</sup> 12:00pm

March 28<sup>th</sup> 2:00pm

March 28<sup>th</sup> 3:00pm

Please send us two times so we can attempt to group council members in sets of 3.

<https://leopardo.com/leopardo-energy/>

Brandon Sakbun

Mayor

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